

Free training program for developing green skills to support transition





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We see tertiary education as one of the key levers in helping our clients and communities to progress towards a more sustainable, inclusive, and equitable society. With this in mind, we are proud to be sponsoring the Skills for Transition programme, which aims not only to boost employment and improve social mobility, but also to do so in a way that equips companies to address some of the biggest challenges they face today".

Fiona Melrose

Head of Group Strategy & ESG



What is Skills for Transition

WHAT

Skills for Transition is a **free training program** funded by
UniCredit **to develop new skills**needed to **support** the **transition to sustainable, low-carbon economies**

WHOM

- To people working in some of the industries most impacted by the green transition
- To all those who wish to gain useful knowledge to meet the challenges of the green transition



WHY

- It enables the acquisition of new knowledge that is in high demand in the labor market
- It is digital and allows beneficiaries to freely choose when taking training courses
- It is easily accessible from all kinds of electronic devices
- It is free



Why we do it

SCENARIO

- >70% of Companies⁽¹⁾
 think that digital and green
 transition will reshape the way
 we do business
- 83m jobs are projected to be lost and 69m to be created in the next years, leading to a structural change in the labour market of 23% (1) of the total
- the share of "green talent" in the international workforce has grown by only 12 percent, while the share of ads requiring at least one of these skills increased by as much as 22.4 percent⁽²⁾

WHERE JOB MARKET IS GOING

- TRANSITION TO GREEN
 Professionals shifting to so-called "green" jobs, that is, those related to the green transition by strengthening skills functional to the transition
- GREEN TRANSFORMATION OF EXISTING JOBS
 Existing jobs will evolve, incorporating green skills in increasingly profound and impactful ways

OUR COMMITMENT

- Skills for Transition sits firmly in line with UniCredit's strong commitment to promoting a just and fair transition, as well as its consistent support for education - a key driver for Europe's future
- Include Environment and Social impact into a common strategy is crucial to achieve the twin goals of converging toward a lowcarbon transition and at the same time empowering communities to best take advantage of this change







2) Green Skills Report 2023

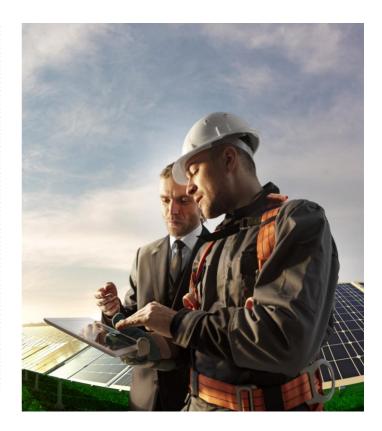


Why participate

By participating in the training pathway, workers achieve green upskilling by developing distinctive skills that also increase the competitiveness of the enterprise.

BENEFITS FOR COMPANIES

- Identify and develop distinctive employees' competencies to increase competitiveness
- Introduce high-skilled employees as reference points in the company
- Training cost savings and increase learning processes productivity





BENEFITS FOR CLIENTS' EMPLOYEES

- Adapt to market context evolution
- Access to sector specific contents of professional/ personal interest
- Develop and upgrade professional skills



Education offering for Clients' employees

The digital offer consists of

- > a basic course Cross ESG fundamental suitable for any type of company
- **3 training courses** designed **specifically** for the following **sectors**
 - Agrifood
 - Real Estate & Construction
 - Transportation & Storage

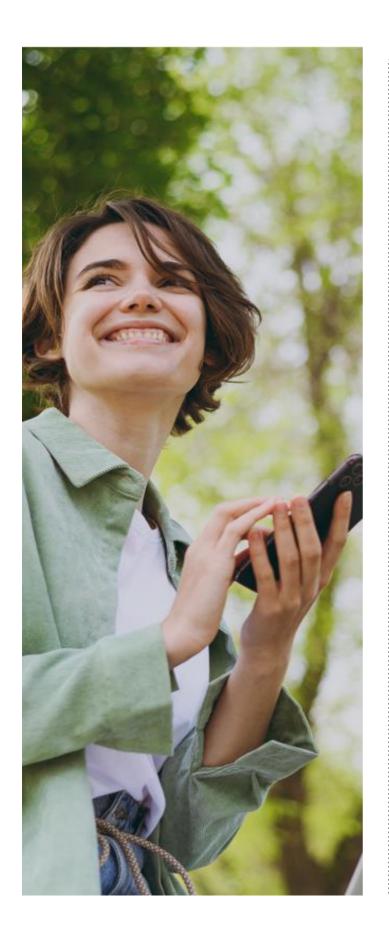
Furthermore, for each sectors two profile specific training path available:

- White Collars for employees involved in strategic activities and tasks
- **Blue** Collars for employees involved in **operational activities** and tasks





Training course format



FORMAT OF EACH COURSE

- INTRODUCTION
 Introductory questions and short intro to get into the topics and gain an initial overview of the contents to be covered
- Training session to be delivered via webinar based on contents drafted by professors and/or experts in the field with few intermediate questions to assess learning step-by-step
- HANDOUTS

 Materials to summarize topics covered and/or scientific papers to deepen them, the latter depending on the topics
- FINAL TEST
 Assessment of the competences developed during training course



Main contents of training paths

Course description and some of the main modules – not exhaustive



CROSS ESG FUNDAMENTALS

A learning journey dedicated to exploring the key ESG themes. Addressed topics such as **Climate change**, **Biodiversity**, **Circular Economy**, **Net Zero** and the accelerators like **Sustainable Technology** and **AI**



AGRIFOOD

Trends and Regulatory Framework, Regenerative
Agriculture, Agrifood Technology, Sustainable Agriculture
and Animal Breeding Strategies, Technology tools and
Circular Economy in agrifood, Energy, Water and Recycling
Practices, Organic Farming, Biodynamic and Soil
Regeneration



REAL ESTATE & CONSTRUCTION

Trends and Regulatory Framework, analysis of Green and Smart Building, Net Zero Energy Building Strategies, GHGs emissions reduction, Sustainable Material Management, Advanced Construction Techniques



TRANSPORTATION & STORAGE

Trends and Regulatory Framework, Solutions for Green Mobility, Sustainable supply chain, Advancing Sustainable Logistics, Advancing Sustainability in Storage and Warehousing, Green Education for Sustainable Transportation, Reverse Logistics and Material Management Practices



TRANSITION Powered by UniCredit

Are you a UniCredit corporate client? For more details on how to join the program, please contact your Business Consultant.

If you are not yet our customer, for any information about the program please contact us: Skills4TransitionBulgaria@UniCreditGroup.BG



