# **Key Information Document**

# PURPOSE

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

#### PRODUCT

#### FX Risk Reversal

- Manufacturer: UniCredit Bulbank AD www.unicreditbulbank.bg (subgroup of UniCredit S.p.A. together with its consolidated holdings)
- Call +359 2 9320 122 for more information.
- The Financial Supervision Commission, Bulgaria, is responsible for supervising UniCredit Bulbank AD in relation to this Key Information Document.
- Production date of the KID: 15/01/2024

You are about to purchase a product that is not simple and may be difficult to understand.

## **1. WHAT IS THIS PRODUCT?**

### TYPE

An Over the Counter (OTC) derivative contract - FX Risk Reversal

#### TERM

The product has a fixed contractually agreed term and will terminate after 2 years.

# OBJECTIVES

FX Risk Reversal products are used for managing foreign currency risks.

An FX Risk Reversal is an agreement between two contracting parties (client/UniCredit Bulbank AD) to exchange an agreed amount of one currency for another currency at an agreed fixed rate on an agreed future date.

In an FX Risk Reversal, you acquire the right but not the obligation to sell an amount of a specific currency (e.g. USD notional amount 1) and to buy an amount of another currency (e.g. EUR notional amount 1) at an agreed fixed rate (strike rate 1) on an agreed future date (settlement date). You may exercise your right on an agreed date (expiry date).

At the same time, you have the obligation to sell the USD notional amount 2 at strike rate 2 if the spot rate (i.e. the price of the currency pair on the spot market) is trading at or below the strike rate 2 at expiry of the option.

In addition, you might agree to pay a premium to the bank; in any case, you will not get back the premium you paid.

Sample product terms are set out below and are based on legally predefined or realistic assumptions and may not match your specific contract details, e.g. your specific notional amount, whether or not you will pay a premium, etc.

Currency pair	EUR/USD
EUR notional amount 1	EUR 10,000.00
USD notional amount 1	USD 11,525.00
Strike rate 1	1.1525
EUR notional amount 2	EUR 10,000.00
USD notional amount 2	USD 10,986.00
Strike rate 2	1.0986
Expiry date	16/01/2026
Settlement date	20/01/2026
Premium	EUR 303
Premium settlement date	17/01/2024

#### INTENDED RETAIL INVESTOR

This product is designed for retail investors who

- (i) hold this product for the contractually agreed term,
- (ii) are in the position to bear losses that may be unlimited and
- (iii) have comprehensive knowledge of and/or past experience with OTC derivatives and the financial markets.

# 2. WHAT ARE THE RISKS AND WHAT COULD I GET IN RETURN?

#### **RISK INDICATOR**

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 7 out of 7, which is the highest risk class.





Be aware of currency risk. You may pay and/or receive payments in a different currency, so the final return you will get depends on the exchange rate between the two currencies. This risk is not considered in the indicator shown above.

In some circumstances you may be required to make payments to pay for losses. The total loss you may incur may be significant.

This product does not include any protection from future market performance so you could incur significant losses.

If we are not able to pay you what is owed, you could incur significant losses.

#### PERFORMANCE SCENARIOS

What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted. The scenarios shown are illustrations based on results from the past and on certain assumptions. Markets could develop very differently in the future.

Recommended holding period: Example notional amount: Scenarios		If you end after 1 year	2 years EUR 10,000 If you end after 2 years
Minimum scenario	There is no minimum guaranteed return. You may have to make further payments to cover losses.		
Stress scenario	What you might get back or pay after costs	EUR -2,808	EUR -3,161
	Average return/loss over notional amount each year	-28.1%	-15.8%
Unfavourable scenario	What you might get back or pay after costs	EUR -1,311	EUR -1,783
	Average return/loss over notional amount each year	-13.1%	-8.9%
Moderate scenario	What you might get back or pay after costs	EUR -474	EUR -384
	Average return/loss over notional amount each year	-4.7%	-1.9%
Favourable scenario	What you might get back or pay after costs	EUR 184	EUR 409
	Average return/loss over notional amount each year	1.8%	2.0%

The figures shown include all the costs of the product itself, but may not include all the costs that you pay to your distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back or pay.

The favourable, moderate, unfavourable and stress scenarios represent possible outcomes, which have been calculated based on simulations using the past performance of the currency pair over the past 5 years. The stress scenario shows what you might get back or pay in extreme market circumstances.

This product cannot be easily cashed in. This means it is difficult to estimate how much you would get back if you cash in before the end of the recommended holding period. You will either be unable to cash in early or you will make a large loss if you do so.

#### 3. WHAT HAPPENS IF UNICREDIT BULBANK AD IS UNABLE TO PAY OUT?

Counterparties of derivative transactions are exposed to the risk that UniCredit Bulbank AD becomes unable to discharge its obligations under the transaction, for example in the case of an insolvency (inability to pay or overindebtedness) or in the case resolution measures are taken by an authority against the credit institution. Such a decision to take resolution measures can, for example, be taken if the assets of the institution are less than its liabilities, where it is unable or will, in the near future, be unable to pay its debts or other liabilities as they fall due, or where it requires extraordinary public financial support. Where resolution measures are taken, the competent resolution authority can decide on an early termination of the derivative transaction. In the case such early termination results in a claim of the counterparty against the credit institution, the decision of the principal amount of this claim or in a conversion of this claim in to equity (shares or other types of equity).

If UniCredit Bulbank AD does not fulfil its obligations connected with the product or is unable to pay, you can lose part of or the full payout or can suffer an unlimited loss. This product is not protected by any deposit guarantee scheme, legal or otherwise, or any other type of guarantee.

#### 4. WHAT ARE THE COSTS?

The person selling you this product may charge you other costs. If so, this person will provide you with information about these costs and how they affect your investment.

#### COSTS OVER TIME

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product and how well the product does. The amounts shown here are illustrations based on an example investment amount

and different possible investment periods.

We have assumed:

- The product performs as shown in the moderate scenario.
- A notional amount of EUR 10,000

	If you end after 1 year	If you end after 2 years
Total costs	EUR 385	EUR 303
Annual cost impact (*)	3.8%	1.5%

(\*) This illustrates how costs reduce your return in relation to the notional amount each year over the holding period. For example it shows that if you exit at the recommended holding period your average return per year is projected to be -0.4% before costs and -1.9% after costs.

#### **COMPOSITION OF COSTS**

One-off costs upon entry or exit		If you end after 1 year
Entry costs	These costs are already included in the price you pay.	Up to EUR 303
Exit costs	These costs only apply if you exit before maturity (end of the agreed term).	EUR 83

## 5. HOW LONG SHOULD I HOLD IT AND CAN I TAKE MONEY OUT EARLY?

#### Recommended holding period: 2 years

The recommended holding period corresponds to the contractually agreed term. You are not entitled to unilaterally terminate the product prematurely. However, the right of early termination may be agreed for one or both contracting parties. In the event of an agreed early termination, you will either receive or pay a compensation payment, which is made up of the market value of the product and the termination costs, including a margin earned by the bank. Significant additional costs may be incurred.

#### 6. HOW CAN I COMPLAIN?

You can make complaints about the product, or about the behaviour of the issuer of the product or of the persons who sell the product, on the following website https://www.unicreditbulbank.bg/en/corporate-clients/financial-markets/financial-markets-and-services, in writing to UniCredit Bulbank AD, Corporate Treasury Sales, 7 Sveta Nedelya Sq., 1000 Sofia, Bulgaria or via e-mail to CorporateTreasurySales@UniCreditGroup.Bg.

#### 7. OTHER RELEVANT INFORMATION

Additional product information is available on request. UniCredit Bulbank AD reviews this Key Information Document annually. The latest version of the document is available for you under https://www.unicreditbulbank.bg/en/corporate-clients/financial-markets/financial-markets-and-services. In case you need further information feel free to contact us.